## The Economic Significance of Batch Calculation

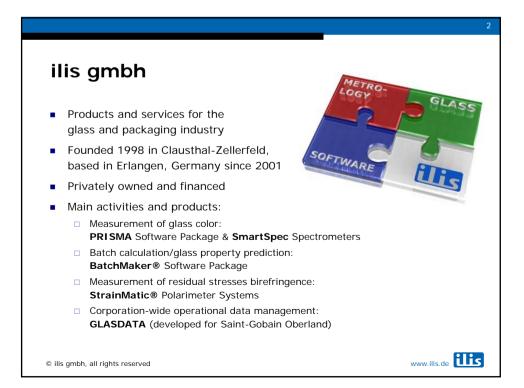
## Glassman Europe 2009

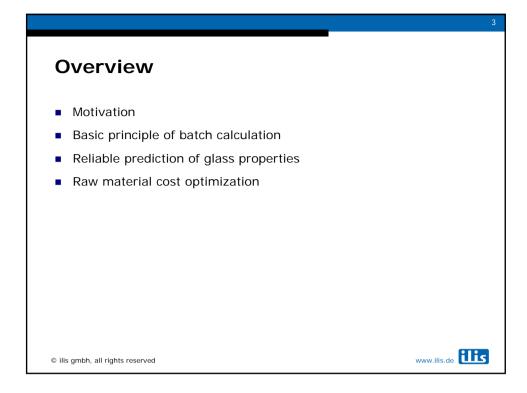
Centre de Congrès, Lyon, France 13th May 2009

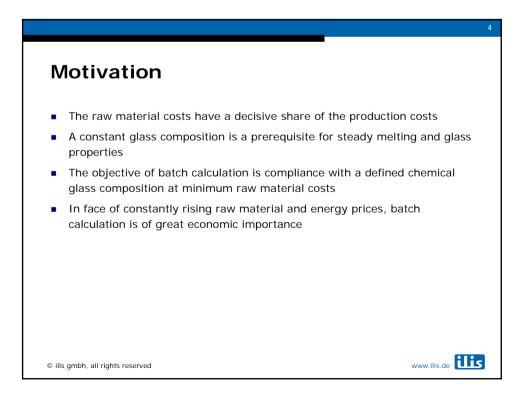
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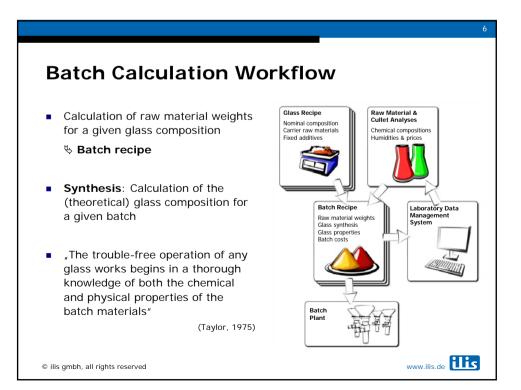
## **Practical Example**

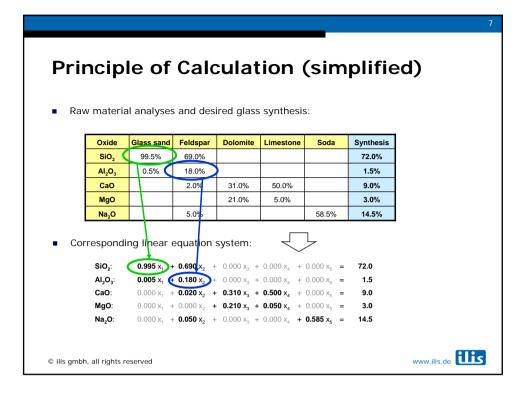
- Reduction of Na<sub>2</sub>O by 1 percentage point (in exchange with CaO and SiO<sub>2</sub>)
- At assumed costs of 30 €/t sand, 200 €/t soda, 15 €/t limestone, 20 €/t feldspar and 30 €/t dolomite and an average daily production of 300 t glass, the raw material costs can be decreased by approx. 1000 € per day or 350,000 € per year.

|                                | Before change            | After change               |
|--------------------------------|--------------------------|----------------------------|
| SiO <sub>2</sub>               | 72%                      | 72.5% (+0.5%)              |
| Na <sub>2</sub> O              | 14%                      | 13% (-1%)                  |
| CaO                            | 10%                      | 10.5% (+0.5%)              |
| Al <sub>2</sub> O <sub>3</sub> | 1.5%                     | 1.5%                       |
| MgO                            | 2.5%                     | 2.5%                       |
| Thermal expansion              | 9.32 10 <sup>-6</sup> /K | 9.01 10 <sup>-6</sup> /K   |
| Density                        | 2.504 g/cm3              | 2.504 g/cm <sup>3</sup>    |
| Rel. machine speed             | 110.2%                   | 113.3%                     |
| Batch costs (per day)          | 21,939 €                 | 20,987 € ( <b>-952 €</b> ) |
| Batch costs (per year)         | 8,007,589 €              | 7,660,116 € (-347,473 €)   |

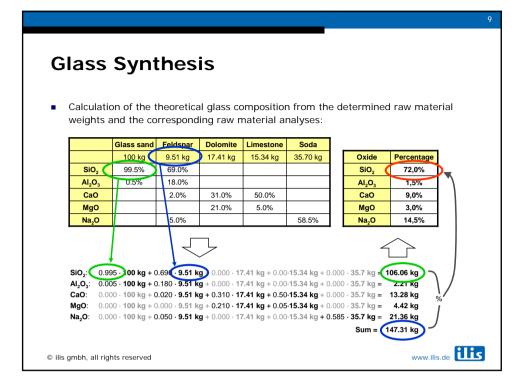
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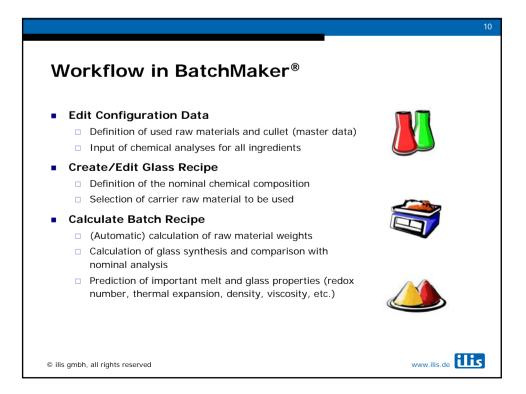
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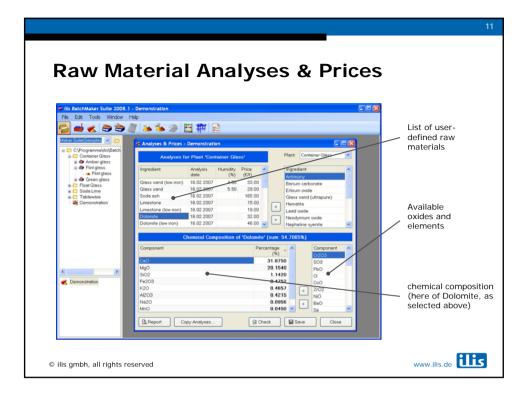


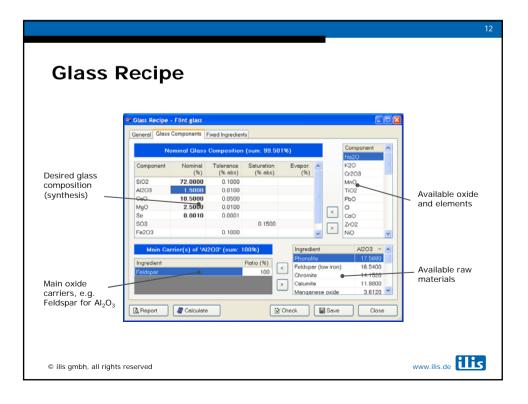


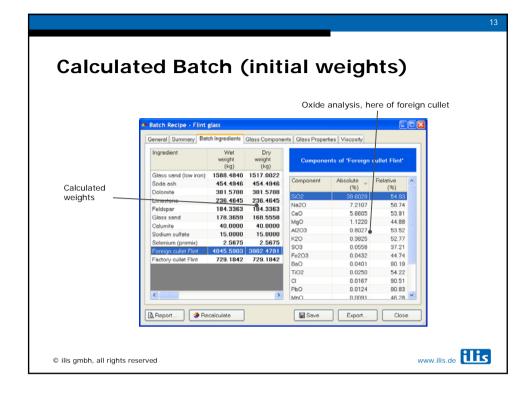
|           |             | -         |         |         |                        |             | (cont.      | )            |            |
|-----------|-------------|-----------|---------|---------|------------------------|-------------|-------------|--------------|------------|
|           |             |           |         |         |                        | 1           |             |              |            |
|           | 0.995       | 0.690     | 0       | 0       | 0 <b>72</b> .          | 0           |             |              |            |
|           | 0.005       | 0.180     | 0       | 0       | 0 <b>1.</b>            | 5           |             |              |            |
|           | 0           | 0.020     | 0.310   | 0.500   | 0 <b>9.</b>            | 0           |             |              |            |
|           | 0           | 0         | 0.210   | 0.050   | 0 <b>3.</b>            | 0           |             |              |            |
|           | 0           | 0.050     | 0       | 0       | 0.585 14.              | 5           |             |              |            |
|           |             |           | Ţ       | 7       |                        |             |             |              |            |
| Af        | fter Ga     | uss eli   | minatio | on meth | od and no              | rmalization | to 100 kg o | f alass sand | ŀ          |
|           |             |           | ati     |         |                        |             | to roo ng o | . grade dane |            |
|           | 1 0         | 0         | 0 0     | 67.890  |                        | Glass sand: | 67.890      | = 100 kg     |            |
|           | 0 1         | 0         | 0 0     | 6.458   |                        | Feldspar:   | 6.458       | 9.51 kg      |            |
|           | 0 0         | 1         | 0 0     | 11.820  | $  \downarrow \rangle$ | Dolomite:   | 11.820      | 17.41 kg     |            |
|           | 0 0         | 0         | 1 0     | 10.413  |                        | Limestone:  | 10.413      | 15.34 kg     |            |
|           | 0 0         | 0         | 0 1     | 24.235  |                        | Soda:       | 24.235      | 35.70 kg     |            |
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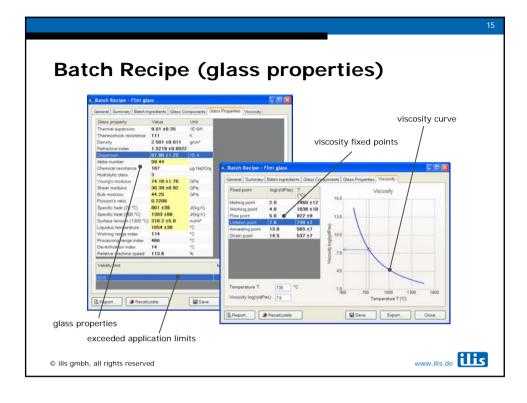








| Na20  12.2750  Dotomice  0.0251  25.92    K20  0.7250  0.0080  10.2000 | Composition<br>ted from<br>veights  Component<br>(%)  Synthesis<br>(%)  Nominal<br>(%)  Tolerance<br>(%)  Carriero of 'Fe2O3'    Isi02  72.0918  72.0918  0.1000  Nono  Nono <th></th> <th>📥 Batch Recipe</th> <th>e - Flint gla</th> <th>ass</th> <th></th> <th></th> <th></th> <th></th> |                  | 📥 Batch Recipe | e - Flint gla | ass         |             |   |                |       |
|--|--|------------------|----------------|---------------|-------------|-------------|---|----------------|-------|
| Chem. composition<br>calculated from  SiO2  72.0918  72.0918  0.1000    initial weights  1500  15000  0.0100    Paccol  15000  0.0100    Paccol  0.0966  0.0100    Na2O  12.2750  0.0666    Col  0.7250  0.0666    Col  0.7250  0.0666    Col  0.0200  25000    Nominal values  0.025  5.77    or 200  0.0180  0.0005    MoO  0.0180  0.0005   | Composition<br>ted from<br>velghts  (%)  (%)  (%)  (%)  Carriero of 'Fo2O3'    Isi02  72.0918  72.0918  0.000  1.5000  0.0100    Velghts  72.0918  0.0966  0.1000  0.0100    Na2O  12.2750  0.0966  0.1000    K2O  0.7250  0.0030  0.0000    Ca0  10.5000  0.0000  1.5000  0.0000    MoD  0.0186  0.0005  5.74    Ined in  MoD  0.0186  0.0005  3.65    Folger  0.0034  3.56  Folger  0.0034  3.56    Folger  0.003  0.1500  5.50  Calmate  0.003  0.35  |                  | General Summ   | nary Batch    | Ingredients | Glass Compo | nents Glass Properties  | Viscosity      |       |
| Isio2  72.0818  72.0818  0.1000    initial weights  15000  15000  0.0100    Fe203  0.0666  0.1000    Na20  12.2750  0    Col 10.5000  0.0260  0.0260    Nominal values  0.203  0.0186  0.0100    Mo  0.0186  0.0005  5.7    Limestone  0.0005  5.7    Limestone  0.0005  3.8    Absolute  0.0186  0.0005   | Ingredient  Absolute  Relative    Velights  72.0918  0.1000  0.0000    Velights  72:091  0.0006  0.0000    N=2C0  0.0250  0.0000  0.0000    N=2C0  12.2750  0.0000  0.0000    N=2C0  0.0250  0.0000  0.0000    Map  2.5000  0.0000  0.0005    Map  2.5000  0.0000  0.0005    N=0  0.0188  0.0005  5.74    Limestone  0.0005  3.56    Foldsper  0.0034  3.56    Foldsper  0.0035  3.56    Foldsper  0.0035  3.56    Foldsper  0.003  0.35   | Cham composition | Component      |               |             |             | Carrie  | ers of 'Fe2O3' |       |
| Factor  0.03961  0.0000    Na20  12.2750  Foreign cullet Flint  0.0432  44.74    N20  0.7250  0.0900  6000  10.2000  25.900  0.0000    Nominal values  0.2020  0.0042  0.00042  0.0001  4.20    as defined in  Mn0  0.0198  0.0035  3.86   | Na2C0  12.2750  0.0000    N2C0  0.2750  0.0001    N2C0  0.2750  0.0001    CaO  10.5000  0.5000    Nayo  2.5000  0.0000    Mayo  2.5000  0.0001    Ss recipe  Tri02  0.01462    So3  0.1500  Cabunite    Poilophysic  0.0003  0.35  | calculated from  | AI209          | 1.5000        | 1.5000      | 0.0100      | Ingredient  |                |       |
| K20  0.7250  Dolonia  0.0251  25.80    Ca0  10.5000.18:800  0.0000  Factory cullet Flint  0.0008  10.20    Nominal values  Cr203  0.0042  0.01042  Class sand  0.0055  5.7    Limestone  0.0042  0.0198  0.0055  5.7  Limestone  0.0041  4.26    Glass sand  0.0055  5.7  Limestone  0.0041  4.26  Class sand  0.0055  5.7    Limestone  0.0041  4.26  Class sand  0.0055  5.86  2.500  3.66  5.56  5.76  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56  5.56   | K20  0.7250  Colomate  0.0251  225.95    Ce0  10.5000  0.5000  0.5000  Colomate  0.0251  225.95    July 2  2.5000  0.5000  0.5000  Colomate  0.0055  5.74    July 2  2.5000  0.5000  0.6001  0.0055  5.74    July 2  C203  0.0042  2.5000  0.0055  3.65    Foldss send  0.0055  3.65  Foldsper  0.0034  3.56    Foldsper  0.0034  3.56  Columite  0.0034  3.56    Foldsper  0.0034  3.56  Columite  0.0033  0.35   |                  |                |               |             | 0.1000      | Foreign cullet Flint  |                | 44.74 |
| CaO  10.5000  0.0500  Factory cullet Flint  0.0089  10.22    Nominal values  0,203  0,0042  0.005  5.7    uss defined in  MnO  0.0189  0.0055  5.7    Calos s and  0.0055  5.7  Class s and  0.0055  5.7    Calos s and  0.0042  Class s and  0.0035  3.82   | CaO  10.5000  10.5000  0.0500  Factory cullet Flint  0.0098  10.20    Map  2.5000  2.5000  0.0100  Glass send  0.0055  5.74    Limestone  0.0041  4.26  Glass send  0.0035  3.65    red in  MnO  0.0186  Feldsper  0.0035  3.65    So3  0.1500  Sode seh  0.0003  0.35   |                  |                |               |             |             | and the second se |                |       |
| Mage  2.5000  0.00100  Class sand  0.0055  5.7    as defined in  MnO  0.0188  Glass sand (low ir  0.0035  3.84   | MgO  2.5000  2.5000  0.0100    ned in  MnO  0.0138  0.0035  3.65    sss recipe  TiO2  0.01462  Celupart  0.0035  3.65    so3  0.1500  Celupart  0.00015  1.54    Scode esh  0.0003  0.35   |                  |                |               | 10 100      | 0.0500      |   |                |       |
| Nominal values  0/203  0.0042  Limestone  0.0041  4.22    as defined in  MnO  0.0198  Glass sond (low ir  0.0035  355  | It values  0/203  0.0042  Limestone  0.0041  4.26    red in  Mn0  0.0188  Glass send (low ir  0.0055  3.65    sss recipe  TiO2  0.01462  Calumite  0.0034  3.56    sol  0.0138  Calumite  0.0031  1.54    Sold each  0.0003  0.35  |                  |                |               |             |             |   |                |       |
| as defined in MnO 0.0198 Foldenar 0.0034 3.55  | Ted in  MnO  0.0138  Foldsper  0.0034  3.56    ss recipe  503  0.1500  Calumite  0.0015  1.54    Sode ach  0.0030  0.35  | Nominal values   |                |               |             |             |   |                |       |
| Feldspar 0.0034 3.56   | SS recipe T02 047482 Calumite 0.0015 1.54 Sode esh 0.0003 0.35   | as defined in    | MnO            | 0.0196        | /           |             |   |                |       |
| the glass recipe 102 0462 others   | S03 0.1500 Soda ash 0.0003 0.35  | the glass recipe | Ti02           | 0.0462        |             |             |   |                |       |
| S03 0 1500 Cadmite 0.0010 1.0  | PbO 0.0136   |                  | S03            | 0.1500        |             |             |   |                |       |
| Pb0 0.0136 Sodium sulfate 0.0000 0.00  |  |                  | PbO            |               |             |             |   |                | 0.00  |
| CI 0.0185 Selectium (cremit) 0.0000 0.01   | CI 0.0185 Selectium (cremit) 0.0000 0.01   |                  | a              |               |             |             |   |                | 0.00  |
| CoO 0.0039   |  | /                | CoO            | 0.0039        |             | ~           |   | 0.0000         | 0.01  |
| Differences to   |  | Differences to   | <              |               |             | 3           |   |                |       |
|  | nces to /  | nominal values   |                |               |             | _           |   |                |       |
| fferences to   |  | fferences to     | <              |               |             | >           |   |                |       |
|  | acceste  |                  |                |               |             | 100         |   |                |       |
|  | aces to  |                  |                |               |             | _           |   |                |       |



|              |               |            |               |          |   |  |                               |                                |                      | ss properties       |
|--------------|---------------|------------|---------------|----------|---|--|-------------------------------|--------------------------------|----------------------|---------------------|
|              | E Glass       | Properties |               |          |   |  |                               |                                |                      |                     |
|              | Name          | Soda       | Flint         | Crystal  |   | Gless Properties Viscosity                   |                               |                                | /                    |                     |
|              |               | Losd       | Load          | Load     |   | Gless property                               | Soda lime                     | Firt                           | Costa                | Unit                |
|              |               | Save       | Save          | Save     |   | Thermal expansion                            | 9.40 ±0.34                    | 9.01 ±0.35                     | 9.87 ±0.40           | 1E-6/K              |
|              |               | Clear      | Clear         | Clear    |   | Thermoshock resistance                       | 106                           | 111                            | 10                   | К                   |
| Chemical     | Sum           | 100.0000   | 100.0000      | 100.0000 |   | Density                                      |                               | 2.501 ±0.011<br>1.5219 ±0.0022 | 2 580 ±0.012         | g/cm*               |
| compositions | Si02<br>Al203 | 72.0000    | 72.0919       | 69.9897  |   | Refractive index<br>Dispersion               | 1.5190 ±0.0026<br>07.00 ±1.24 | 1.5219 ±0.0022<br>07.00 ±1.22  | 08.16 ±1.10          | 16-4                |
| of three     | Fe203         | 1.0000     | 0.0966        | 0.0265   |   | Abbe number                                  | 59.11                         | 59.44                          | 58.78                | 18 C.               |
|              | Na20          | 14.5000    | 12.2750       | 10.5000  |   | Chemical resistance                          |                               | 0.60                           | 0.62                 | mi 0.01 M HCI       |
| glasses      | K20           |            | 0.7250        | 5.0000   |   | Chemical resistance                          | 250                           | 187                            | 193                  | µg Ns20/g           |
|              | CaO           | 9.0000     | 10.5000       | 5.0000   |   | Hydrolytic class<br>Young's modulus          | 3<br>73.05 ±1.81              | 3<br>74.18±1.70                | 3<br>68 71 ±2.17     | GPa .               |
|              | MgO<br>Cr2O3  | 3.0000     | 2.5000        | 0.0455   |   | Shew modulus                                 | 28.75 ±0.95                   | 30.39 ±0.92                    | 28.22 ±0.84          | GPs I               |
|              | MnO           | 7          | 0.0196        | 0.0008   |   | Bulk modulus                                 | 44.74                         | 44.25                          | 40.50                | GPa                 |
|              | Ti02          |            | 0.0462        | 0.0342   |   | Poisson's ratio                              |                               | 0.2206                         | 0.2173               |                     |
|              | S03           |            | 0.1500        | 0.0032   |   | Moler heet (20 °C)                           | 48.6 ±2.3                     | 48.4 ±2.4                      | 48.8 ±2.2            | J(mol K)            |
|              | PbO           |            | 0.0136        | 0.0002   |   | Moler heet (800 °C)<br>Specific heet (20 °C) | 83.8 ±5.2<br>810 ±38          | 83.7 ±5.2                      | 03.2 ±3.1<br>698 ±31 | J(mol K)<br>J(kg K) |
|              | CeO           |            | 0.0185        | 0.0002   |   | Specific heat (800 °C)                       | 1396 ±87                      | 1383 ±06                       | 1190 ±45             | J(kg K)             |
|              | ZrO2          |            | 0.0058        |          |   | Surface tension (1300 °C)                    |                               | 318.2 ±5.0                     | 292.2 ±4.8           | m.lim*              |
|              | NiO           |            | 0.0013        |          |   | Liquidus temperature                         | 1011 ±38                      | 1054 ±38                       | 1165 ±30             | *C                  |
|              | BaO           |            | 0.0444        | 7.0000   |   | Relative mechine speed                       | 107.4                         | 113.6                          | 98.3                 | . %                 |
|              | Se<br>Li20    |            | 0.0010        |          |   |  |                               |                                |                      |                     |
|              | CuO           |            |               |          |   |  | (mol%) (mol%)                 | Soda lime P                    | int Crystel gless    |                     |
|              | 8203          |            |               |          |   | CeOMeO/2x02                                  | 0 00001 0 0000                | 0.17                           | 68                   |                     |
|              | Soft?         |            |               |          | 1 | MgO*BeO*ZnO                                  | 0.0000 0.0000                 |                                | 0.1709               |                     |
|              | Auto          | adjust SiO | 1             |          |   | 100000000000000000000000000000000000000      |                               |                                |                      |                     |
|              | Columns       | 3          |               | ris.     |   |  |                               |                                |                      |                     |
| Switchover   | -             |            | and the state | 2000     |   | 100  |                               | 1                              |                      |                     |
|              |               |            | Seve All      |          |   | Update DA Pa                                 | incost .                      | 1                              |                      | Close               |
| between wt%  | Loed          |            | Differ Par    |          |   | Carrie Carrie                                | ipon                          | 1                              |                      | COMP                |

